

OVERVIEW

Command Pricing (also known as Phase 3.5 pricing) provides you the flexibility to override a rule to price using a different fare basis and/or a ticket designator. This could mean a fare higher or lower than an autopriced fare or being able to force price an itinerary that does not autoprice.

Discount Pricing (also known as Phase 3.75) allows you to request a manual discount (by percentage or amount) off the base fare. This may be required for special frequent flyer tickets or other industry discounting and include the use of ticket designators.

Note: The Sabre Fare Guarantee Policy guarantees tickets issued with ticket designators for which *Sabre Travel Network*[®] determines the discrepancy is a pricing discrepancy and pricing was not modified during ticketing, provided the new recommended format for pricing/ticketing has been used.

TICKET DESIGNATOR TYPES

There are two types of ticket designators you can use in your pricing/ticketing entries:

- **Input ticket designator** (also known as record 8 qualifying or functional designator) - A ticket designator filed by the carrier through ATPCo, SITA, or *Private Fares*
 - Input ticket designators **drive automated discount pricing**.
- **Output ticket designator** (also known as resulting or non-functional designator) - Output ticket designators are those designators that do **not drive any fare discount**.
 - Use output designators for authorization or audit purposes (display only), as the system appends these designators to the fare basis code in pricing and ticketing.

You are probably used to using a format such as Q/AD75/DP00 when discount pricing with a ticket designator, but the way the pricing system uses this format has changed.

You must now consider the source and purpose of the ticket designator you are using before entering a ticket designator format.

- The system **always** reads what comes after the Q/ as an **input** ticket designator that automatically drives a discount to the fare when applicable.
- If you do **not** want an automated ticket designator to apply a discount to the fare, but rather want an output ticket designator (display-only), or want to apply a manual discount only, then you **must** use Q// so it will **not** read your codes as automated discounts.

Read the next two pages carefully and choose the correct ticket designator format. If you use an incorrect format and/or receive an undesired result, a DEBIT MEMO MAY RESULT.

Purpose of ticket designator	Desired result	Old format	Actual result (when using old format)	Recommended format to achieve desired result
<p>Input Designator To drive automated discount pricing. The system matches input ticket designator (for example, AD10) to filed Category 25 data to create the 10% discount dynamically. Ticket designator AD10 to print on the ticket.</p>	<p>You want the system to discount the fare by 10% and print the AD10 ticket designator on the ticket.</p>	<p>Q/AD10</p>	<p>The system discounts the fare by 10% if the airline filed the AD10 ticket designator in Category 25, record 8.</p> <p>Verify your fare results, as the system does not return an error response if it does not find a match.</p> <ul style="list-style-type: none"> • Instead, the system returns the lowest available fare. • If the system does create a discount using the AD10 ticket designator, but there is a non-discounted fare that is lower, the system returns the lower fare. <p>If you desire the AD10 ticket designator to appear on the resulting fare, the airline must file this in the Category 25 resulting fare data. AD10 appears on the ticket only if the airline desires so in their filing.</p>	<p>No format change, desired result achieved.</p>
<p>Input Designator Use manual entry to override airline-filed discounts. Airline offers an automated discount with an input ticket designator (for example, AD10), but you want to override this and apply a manual discount instead.</p>	<p>You want the system to discount the fare by 20% only, overriding the input designator discount (10%).</p>	<p>Q/AD10/DP20</p>	<p>The system applies <u>both</u> discounts.</p> <p>The system discounts the fare by 10% if the airline filed the AD10 ticket designator in Category 25, record 8 and the system discounts the resulting fare by an additional 20% because of the DP20 manual discount in the entry.</p>	<p>Instead use:</p> <p>Q//DP20</p> <p>or</p> <p>Q//DP20-AUTHCODE (if authorization code is required)</p>

Purpose of ticket designator	Desired result	Old format	Actual result (when using old format)	Recommended format to achieve desired result
Output Designator Airline wants the ticket designator to appear on the ticket as an authorization code (for variety of reasons) but does not want to discount the fare.	You want the system to print the authorization code (output designator) on the ticket and price at the regular fare (no discount applies).	Q/AUTHCODE/DP00	The system does not print the authorization code (output designator) on the ticket and does not apply a discount (DP00).	Instead use: Q//DP00-AUTHCODE
Output Designator Airline wants the ticket designator to appear on the ticket as an authorization code (for variety of reasons) and wants to discount the fare by 20%.	You want the system to print the authorization code (output designator) on the ticket and apply a 20% discount (DP20) .	Q/AUTHCODE/DP20	The system does not print the authorization code (output designator) on the ticket; however, it does discount the fare by 20% .	Instead use: Q//DP20-AUTHCODE

COMMAND (3.5) PRICING

Command pricing forces the system to ignore the rules of a given fare and price the itinerary at the requested fare basis and/or ticket designator. The maximum character count for a combined fare basis/ticket designator (including the slash) is fifteen (15).

If the itinerary does not meet the rules of the fare used, a notation below the pricing response identifies the rule categories that failed. Because command pricing **overrides** the system, you should verify with the airline that the priced fare is correct or a debit memo may result. See *Format Finder* for additional command price formats.

Apply a specified fare basis to all itinerary segments	WPQ(fare basis code) WPQY26
Apply a specified fare basis to a specific itinerary segments	WPS(segment number)*Q(fare basis code) WPS1*QY26
Apply different fare basis codes to specific itinerary segments	WPS(segment number)*Q(fare basis code)¥S(segment number) *Q(fare basis code) WPS1*QY26¥S2*QKE21NR
Apply a specified fare basis code and include passenger type	WPQ(fare basis code)¥P(passenger type code) WPQY26¥PC09
Apply a fare basis to all itinerary segments and specify a resulting fare basis code which displays in the pricing response and prints on the ticket	WPQ(fare basis code)- (resulting fare basis code) WPQY26-KE21NR
Price using a input ticket designator, applying to all itinerary segments	WPQ/(input ticket designator) WPQ/AD10
Note: Verify your fare results, as the system does not return an error response if it does not find a match for the input ticket designator. Instead, the system returns the lowest available fare. If the system does create a discount using the ticket designator, but there is a non-discounted fare that is lower, the system returns the lower fare.	
Verify if the input ticket designator exists in the <i>Sabre</i> pricing system and view the rules:	RD/(input ticket designator) RD/AD10

Verify if the **input** ticket designator exists in *Category 25 Record 8* and view the rules:

RD(city pair)(date and month)(fare basis code)/(input ticket designator)-(airline code)
RDEZEMIA15DECYOWRG/AD10-RG

Price using a specific fare basis and **input** ticket designator - all itinerary segments

WPQ(fare basis code)/(input ticket designator)
WPQY26/AD10

Apply different fare basis codes and **input** ticket designators to specific itinerary segments

WPS(segment number)*Q(fare basis code)/(input ticket designator) ¥S(segment number)*Q(fare basis code)/(input ticket designator)
WPS1*QY26/AD10¥S2*QKE21NR/AD10

DISCOUNT (3.75) PRICING

Use discount pricing when you need to discount a percentage or amount from a published fare. Discount pricing also allows you to use unique fare basis codes and/or ticket designators provided by the airline. The maximum character count for a combined fare basis/ticket designator (including the slash) is fifteen (15).

You receive a notation below the pricing response to identify that you applied a manual discount. Because discount pricing overrides the system, you should verify with the airline that the priced fare is correct or a debit memo may result.

Important Note: Whenever you use an **input** designator, verify your fare results, as the system does **not** return an error response if it does **not** find a match for the input ticket designator. Instead, the system returns the lowest available fare. If the system does create a discount using the ticket designator, **but** there is a non-discounted fare that is lower, the system returns the **lower** fare.

Note: The system applies discount to base fare and recalculates taxes. See *Format Finder* for additional discount price formats.

Apply a manual discount to the *Sabre* system's fare:

amount

WPQ//DA(discount amount)
WPQ//DA90.91

percentage

WPQ//DP(discount percentage)
WPQ//DP10

Apply different manual discount amounts (or percent, using DP) by segment select

WPS(segment number)*Q//DA(amount)¥S(segment number)*Q//DA(amount)
WPS1*Q//DA25¥S2*Q//DA50

Note: When applying a manual discount percentage or amount without ticket designator, the system no longer assumes ticket designator DISC. You must include the appropriate **output** ticket designator for the fare, as applicable.

Price using both an **input** ticket designator and apply additional manual discount percentage (or amount, using DA)

WPQ/(input ticket designator)/DP(discount percentage)
WPQ/AD10/DP10

Note: The system applies **both** discounts to the fare.

Apply manual discount amount (or percentage, using DP) and specify an **output** ticket designator

WPQ//DA(discount amount)-(output ticket designator)
WPQ//DA50-SPCL

Apply a manual discount amount (or percentage, using DP), specify the fare basis and:

- specify an **input** ticket designator

WPQ(fare basis code)/(input ticket designator)/DA(discount amount)
WPQY26/AD10/DA90.91

Note: The system applies **both** discounts to the fare.

- specify an **output** ticket designator

WPQ(fare basis code)//DA(discount amount)-(output ticket designator)
WPQY26//DA90.91-SPCL07

Apply different manual discount percentages (or amounts, using DA) by segment select and:

- specify an **input** ticket designator

Note: The system applies **both** discounts to the fare.

- specify an **output** ticket designator

Note: You cannot combine DP and DA in one single entry.

WPS1*Q/(**input** ticket designator)//DP(discount percentage 1)¥S2*Q//DP(discount percentage 2)

WPS1*Q/AD10/DP10¥S2*Q/DS10/DP25

WPS1*Q//DP(discount percentage 1)-(**output** ticket designator)¥S2*Q//DP(discount percentage 2)-(**output** ticket designator)

WPS1*Q//DP10-SPCL07¥S2*Q//DP25-SPCL

Apply a manual discount percentage (or amount, using DA) using a unique fare basis, instead of the fare basis the *Sabre* system applies to the fare

Note: Add the output designator to the end of the format when required.

WPQ-(unique fare basis code)//DP(discount percentage)

WPQ-CUSTOMFB//DP10

Apply a discount percentage (or amount, using DA) using a unique fare basis, instead of the fare basis the *Sabre* system applies to the fare, and:

- specify an **input** ticket designator

Note: The system applies **both** discounts to the fare.

- specify an **output** ticket designator

WPQ-(unique fare basis code)/(**input** ticket designator)//DP(discount percentage)

WPQ-CUSTOMFB/AD10/DP10

WPQ-(unique fare basis code)//DP(discount percentage)-(**output** ticket designator)

WPQ-CUSTOMFB//DP10-SPCL07

Apply a manual discount percentage (or amount, using DA) and price using a fare loaded in the *Sabre* system, but apply a unique fare basis

Note: Add the output designator to the end of the format when required.

WPQ(fare basis in the *Sabre* system)-(unique fare basis code)//DP(discount percentage)

WPQY26-CUSTOMFB//DP10

Apply a manual discount percentage (or amount, using DA) and price using a fare loaded in the *Sabre* system, but apply a unique fare basis and:

- specify an **input** ticket designator

Note: The system applies **both** discounts to the fare.

- specify an **output** ticket designator

WPQ(fare basis in the *Sabre* system)-(unique fare basis code)/(**input** ticket designator)//DP(discount percentage)

WPQY26-CUSTOMFB/AD10/DP10

WPQ(fare basis in the *Sabre* system)-(unique fare basis code)//DP(discount percentage)-(**output** ticket designator)

WPQY26-CUSTOMFB//DP10-SPCL07

Notes:

- To ticket, replace WP with W‡ and add any other secondary qualifiers required, separating each qualifier with a cross of Lorraine (¥).
- To create a Future Processing (FP) line, replace WP with FP and add secondary qualifiers as appropriate.
- You may also store the command or discount pricing instructions, and all other ticketing instructions, in a Price Quote (PQ) record.
 - Price with your WP entry, receive the response and then enter PQ
 - Or, add the ¥RQ qualifier to your WP entry and enter to complete the pricing and storing in one entry

ADDITIONAL REFERENCES

Additional quick references and interactive tutorials are available on the Web at <http://agencyeservices.sabre.com/> under the Training menu. You may also find additional information in the *Format Finder*SM help system. Use these keyword combinations or formats in your Search request:

3.5

3.75

Command Price

Discount Price